

1. The RFP identifies 19 vehicles, including three SUVs, but Appendix A lists 20 vehicles, including four SUVs. Please confirm that all 20 vehicles are eligible for the initial purchase and that Appendix A controls the installation priority. **Subsequent to the RFP release, the district has decided to move forward with buying another activity bus. We have updated the vehicle information. There are a total of 21 vehicles now.**
2. May vendors provide different base camera configurations and unit pricing for the various school-bus sizes in Appendix A, provided each configuration meets the required passenger seating coverage? **Yes**
3. The General Technical Requirements prohibit Wi-Fi and cellular systems, while the Cybersecurity section allows disclosed wireless features that can be disabled. Will equipment with factory-integrated wireless capabilities be accepted if those features are disabled and all recording, playback, and retrieval functions operate locally without wireless connectivity? **Yes**
4. Does the District require a minimum video resolution or frame rate, or may vendors recommend settings that provide usable incident footage and meet the 120-hour storage requirement? **4k Would be great. Current system is 1080P&720P. We are open to recommendations.**
5. Is the optional stop-arm package intended solely for local recording and manual review of passing vehicles, or does the District expect automated violation detection, license-plate recognition, or citation-processing functionality? Please confirm whether the prohibition on cellular and cloud services applies to this option. **The district is seeking manual review only. No automated notifications.**
6. Will removal require taking out all existing wiring and mounting hardware, and repairing existing mounting holes, or will a cut and tuck process be compliant? **Cut and Tuck is compliant.**
7. During the anticipated December 1, 2026–March 31, 2027 installation period, how many vehicles can be made available each day, and will evening, weekend, or school-break installation be permitted? **Buses typically run between 0630-0830 and 1500-1700 Monday-Thursday. Activity/Sports trips can happen Monday-Saturday. Nearly all buses can be available between 0900-1500 and after 1700. Any vehicle not on a trip can be available Friday-Sunday. Installation over school breaks is not possible due to limited staffing.**
8. If a finalist demonstration or interview is requested, may it be conducted remotely, or will an onsite demonstration be required? Would an onsite demonstration require equipment installed in a District vehicle? **Remote/Online demonstrations are preferred.**
9. Please confirm the exact cutoff times and time zone for vendor questions on September 25, 2026, and proposals on October 30, 2026. **Both at 2359 Mountain Time**

10. Please provide the installation location(s) and address(es). **107 Spruce Street, Leadville, Co 80461.**
11. Will Lake County provide a dumpster for disposal of packaging materials? **Yes**
12. Will Lake County provide a secure location for system storage prior to installation? **Yes, Bus Barn or across the street in our maintenance facility.**
13. At the installation locations, will Lake County be providing water, restrooms, power, etc.? **Yes, the Bus Barn has power, bathrooms, and garage parking.**
14. Does Lake County have high docks for delivery? **No. There is a forklift available.**
15. Will all questions and responses be emailed or posted on the www.lakecountyschools.net/rfps website? **Yes**
16. Is Lake County School District (LCSD) tax exempt? **Yes**
17. For the Legal and Business Documentation on page 12, is the Certificate of Insurance due with the bid response or upon award? **With the response.**
18. Other than the W-9, are there any other documents required for the Legal and Business Documentation on page 12? **No.**
19. There is a request for 120 hours of video. On average, how many hours a day do the buses run to aid us in calculating needed video storage? **5 to 6 hours, 4 days per week minimum. Some units log higher run times**
 - a. Does all video need to be recorded in high definition, mainstream quality?
20. How long will LCSD require these systems to actively record after shutting off the bus? **30 minutes**
21. Would LCSD be interested in technology that allows the DVR to go into a low power state and remain accessible wirelessly for extended periods of time after bus shut down? (No recordings to the hard drive during this period to conserve resources) **We are not seeking wireless access, so we are indifferent.**
22. Would LCSD prefer to track the vehicles' actions? For example, use of the left /right turn signals, yellow/red warning lights, brakes, and front/rear doors. (8 inputs total). **Yes, if possible.**
23. Would LCSD like to effectively mark events with a panic/event marker to quickly find any needed video and when activated download the video automatically to the Cloud. **Yes, this is mandatory for marking the video. We are not seeking cloud-based solutions.**
24. Regarding the stop arm enforcement camera, can LCSD confirm whether the system is required to automatically detect and capture violations? In many deployments, stop arm cameras are used for manual review and tagging of violations. We would like to confirm whether a manual-tagging solution would be acceptable, or if automated enforcement is a strict requirement for this bid. **Manual tagging is acceptable.**

25. Regarding the dash camera, is LCSD looking for a camera that sticks on the windshield, or would you prefer to use a pedestal mount? **Pedestal mount is acceptable so long as it does not interfere with driver vision.**
26. Are there any minimum requirements for the camera recording quality?
- a. Resolution? **4K**
 - b. Frame Rate? **60FPS**
27. Does LCSD want a GPS Antenna (to provide mapping functionality) included in the proposal? **Yes, as an option.**
28. What is the minimum warranty?
29. Regarding the removal of the existing equipment:
- a. how many DVRs, cameras and accessories per vehicle? **One DVR Per Vehicle, one marker button, 2-4 cameras.**
 - b. would a cut and tuck process be acceptable to hide the wiring and reduce removal costs? **Yes**
 - c. are patching of holes from previous system removal required?
Cut and tuck is acceptable so long as there are no holes or hanging wires from previous system. If previous holes can NOT be patched, leave old cameras in place to cover the hole.
30. What hours during the day/night on weekdays will the buses be available for installation?
- a. What is the minimum number of buses that will be available for installation on weekdays?
Buses are available from 1700 Thursday until 0600 Monday. 10+ buses available during these times. Dependent on schedule, up to 4 buses may be dispatched over the weekend.
31. What hours during the day/night on weekends will the buses be available for installation?
- a. What is the minimum number of buses that will be available for installation on weekends? **Eight.**
32. Is there only one location where the bus cameras will be installed? What are the addresses of each location where installations will need to be performed?
Yes, 107 Spruce street, Leadville CO
33. Are there secure locations at LCSD for storage of surveillance equipment after delivery and during installation? **Yes**
34. What are the environments of the LCSD installation location(s), i.e., power, inside/outside, flat, gravel/blacktop, bathroom facilities, water stations? **The Bus Barn has bathrooms, power, and garage parking.**

35. At the LCSD installation location(s) are there dock high shipping doors available for unloading of product or will a truck with a lift gate be required? Are pallet jacks or forklifts available for equipment delivery? **No loading dock is available. LCSD staff can unload with forklift from tailgate.**
36. Are we permitted to dispose of the installed systems' packing materials in your supplied dumpster? **Yes**
37. Does current lot-based Wi-Fi (access points and antennas) provide acceptable coverage of the bus lots for downloading video to the on-site server? If not, ... ? **The district does not currently have lot wi-fi access, nor is there a local server. Any equipment of this type that is needed will be installed by the district. This includes providing any hardware needed.**
38. Regarding the lot based WiFi, do the bus storage lot(s) already have wireless access points for the downloading of video from the buses? If so, please provide the brand and model numbers of the access points. Please provide addresses and schematics of the lot(s) if access points are to be included in the proposal. **The district does not currently have lot wi-fi access.**
39. Does the existing WiFi on the buses (Ubiquiti Bullet M2 HP wireless bridge and antenna) provide acceptable downloading of video from the vehicles (at both lots) to the on-site server? **The district does not currently have wi-fi on the buses.**
40. What is the make and model of the wireless bridge antenna? **The district does not currently have wi-fi on the buses.**